

21.—Chain-Store Sales, by Province and by Kind of Business, 1948-51—concluded

Kind of Business	1948	1949	1950	1951
	\$'000	\$'000	\$'000	\$'000
Apparel—				
Men's and boys' clothing.....	17,919	17,822	19,975	25,059
Family clothing.....	33,817	33,770	35,759	40,038
Women's apparel.....	34,834	37,382	38,604	40,701
Shoe stores.....	31,378	31,926	33,013	38,031
Totals, Apparel.....	117,948	120,900	127,351	143,829
Building Materials.....	67,190	71,529	81,795	88,460
Furniture, Household—				
Furniture stores.....	35,679	34,555	36,423	37,050
Household appliances.....	27,273	28,940	35,823	41,747
Totals, Furniture, Household.....	62,952	63,495	72,246	78,797
Restaurant.....	21,899	21,460	22,783	29,166
Other Retail Stores—				
Drug stores.....	27,458	27,430	28,958	31,019
Jewellery stores.....	21,392	27,341	30,788	30,897
Government liquor stores.....	267,492	276,685	290,102	..
Totals, Other Retail Stores ¹	472,236	495,923	524,784	508,286

¹ Includes other kinds of business not shown separately.² Department stores excluded.

Department Stores.—Actual 1951 sales of department stores together with 1952 estimates based on final 1951 sales will be available when the 1951 Census results are known and will appear in subsequent editions of the Year Book.

Operating Results of Retail Stores.—The operating results series is conducted on a biennial basis—retail chain stores and wholesale trade are covered for 1947, 1949 and 1951, and independent retail stores for the alternate years. Latest available results for independent retail stores are given in the 1952-53 Year Book, p. 891.

Operating Results of Retail Chain Stores.—The 1951 study continues the series which, together with wholesalers' operating results studies for the same year and independent-store studies begun some years earlier (latest taken for 1950), have created a balanced body of information on distribution costs. The main profit and loss items of ten selected trades are shown in Table 22.

22.—Operating Results of Retail Chain Stores, for Selected Kinds of Business, 1951

NOTE.—All figures except stock turnover are percentages of net sales.

Kind of Business	Gross Profit	Salaries and Wages	Occupancy	Total Operating Expenses ¹	Net Operating Profit	Net Non-Trading Income	Net Profit before Income Tax Deduction	Stock Turnover ²
	p.c.	p.c.	p.c.	p.c.	p.c.	p.c.	p.c.	No.
Grocery.....	15.53	8.53	1.19	14.12	1.41	0.14	1.55	10.60
Combination.....	15.82	7.57	1.01	12.67	3.15	0.19	3.34	18.21
Meat.....	15.84	9.82	1.34	15.40	0.44	0.06	0.50	44.33
Men's clothing.....	28.75	14.07	3.41	26.22	2.53	0.26	2.79	2.49
Women's clothing.....	28.32	12.16	4.75	25.56	2.76	0.31	3.07	5.74
Family clothing.....	28.78	14.56	3.06	26.77	2.01	0.93	2.94	3.39
Shoe.....	31.58	14.61	4.57	26.48	5.10	0.06	5.16	2.46
Variety.....	37.79	17.11	3.02	27.64	10.15	0.44	10.59	4.90
Drug.....	33.74	18.03	4.27	30.53	3.21	0.89	4.10	3.65
Furniture.....	30.68	12.62	3.39	27.22	3.46	1.05	4.51	3.09

¹ Includes salaries and wages, and occupancy. the average of beginning and year-end inventories.² Times per year—cost of goods sold divided by